

**ATTACHMENT B  
SUMMARY OF PROPOSAL RANKINGS  
As-Needed Utility Locating Services**

		WRITTEN							ORAL					TOTAL SCORE	REFERENCES		
		Qualifications of Staff	Understanding of Scope, Schedule and Resources	Soundness and Viability of Proposed Project Plan	INDIVIDUAL SUBTOTAL - WRITTEN	AVERAGE SUBTOTAL - WRITTEN	Proposed Rates*	Consultant's Commitment to DBE	AVERAGE TOTAL WRITTEN	Additional Creativity and Insight	Strength of Project Manager	Presentation, Communication Skills	Quality of Response to Questions			INDIVIDUAL TOTAL - ORAL	AVERAGE TOTAL ORAL
<b>MAXIMUM POINTS</b>		<b>30</b>	<b>25</b>	<b>30</b>	<b>85</b>	<b>85</b>	<b>15</b>	<b>Y/N</b>	<b>100</b>	<b>15</b>	<b>15</b>	<b>10</b>	<b>10</b>	<b>50</b>	<b>50</b>	<b>150</b>	<b>Poor/Good/Excellent</b>
<b>AIRX UTILITY SURVEYORS</b>	Chad Thompson	28	23	28	79	80	14	Y	94	14	14	9	9	46	47	141	Excellent
	Jeff Marchioro	29	23	29	81					14	14	9	9	46			
	Dan Martin	28	23	28	79					14	14	9	9	46			
	Brandon DiPietro	28	25	28	81					14	15	10	10	49			
	Kevin Cameron	28	23	29	80					14	15	9	9	47			
<b>ALTA LAND SURVEYING</b>	Chad Thompson	24	20	24	68	67	15	Y	82								
	Jeff Marchioro	24	20	22	66					NOT INTERVIEWED							
	Dan Martin	25	18	25	68					NOT INTERVIEWED							
	Brandon DiPietro	23	20	23	66					NOT INTERVIEWED							
	Kevin Cameron	23	21	25	69					NOT INTERVIEWED							
<b>CABLE PIPE AND LEAK DETECTION (CPL)</b>	Chad Thompson	25	21	25	71	74	15	Y	89	11	12	7	8	38	38	127	
	Jeff Marchioro	28	24	26	78					13	13	8	9	43			
	Dan Martin	26	21	26	73					12	12	7	7	38			
	Brandon DiPietro	26	23	26	75					11	11	7	7	36			
	Kevin Cameron	27	20	25	72					11	12	7	7	37			
<b>CBELow SUBSURFACE IMAGING</b>	Chad Thompson	26	22	26	74	75	10	Y	85	14	12	9	9	44	43	128	
	Jeff Marchioro	28	23	23	74					13	12	8	8	41			
	Dan Martin	27	22	28	77					14	12	9	9	44			
	Brandon DiPietro	26	23	27	76					14	13	10	9	46			
	Kevin Cameron	26	21	25	72					12	14	9	7	42			
<b>CLARK TELECOM AND ELECTRIC (CTE)</b>	Chad Thompson	22	21	21	64	66	13	Y	79								
	Jeff Marchioro	25	17	22	64					NOT INTERVIEWED							
	Dan Martin	25	18	25	68					NOT INTERVIEWED							
	Brandon DiPietro	20	22	23	65					NOT INTERVIEWED							
	Kevin Cameron	25	20	24	69					NOT INTERVIEWED							
<b>SUPERIOR LEAK DETECTION</b>	Chad Thompson	15	10	15	40	41	1	Y	42								
	Jeff Marchioro	16	10	12	38					NOT INTERVIEWED							
	Dan Martin	16	12	12	40					NOT INTERVIEWED							
	Brandon DiPietro	15	12	15	42					NOT INTERVIEWED							
	Kevin Cameron	15	13	15	43					NOT INTERVIEWED							

RATES SCORING CHART			
Consultant	Rate	Position	Score
SLD	\$2,390	Highest	1
CBELow	\$1,300		10
CTE	\$920		13
AIRX	\$834		14
ALTA	\$705		15
CPL	\$675	Lowest	15

\*The fees were evaluated by comparing rates for four positions. The sum of these 4 rates are noted on the table to the left.  
Note: The Review Panel does not see or consider rates when scoring other categories. Rates are scored by the PM, who is not on the Review Panel.